

### Motivating Your Team

## OVERVIEW

Course duration: 1 day.

Improve your team's morale and performance with effective motivational tools.

You will learn compelling communication techniques to boost your team's eagerness to work and successfully achieve objectives.

## IS IT RIGHT FOR ME?

Suitable for managers, supervisors and team leaders who wish to manage their team's motivation to ensure high morale and high quality performance.

## WHAT WILL I LEARN?

By the end of this practical course, you will be able to:

- Define motivation
- Identify common motivators and demotivators in the workplace
- Apply motivation theories to common workplace scenarios
- Develop motivational leadership skills
- Identify indicators of employee motivation

## WHAT WILL IT COVER?

### Defining Motivation

- Understanding motivators and common demotivators
- Recognising motivators in the workplace

### The Theories of Motivation

- The common theories of motivation
- Applying the theories to workplace scenarios
- Understanding the theories and how they can help you everyday

### Personal and Employee Motivation

- Managing staff's expectations
- Building motivation through staff involvement
- Developing motivational staff surveys
- Maintaining personal motivation to lead a team

### Motivational Leadership

- Motivational techniques for the leader
- It's not just about the 'carrot' or the 'stick'
- Motivating the individuals in your team

## FURTHER COURSES TO CONSIDER

Coaching for Results

Effective Change Management