Corinium
Training

# Working Collaboratively

Duration: 1 day

## Whose is this for?

Aimed at anyone who would like to improve their ability to collaborate with others and the results that they get.

## Content:

- Define why you want to collaborate (the challenge / opportunity) and when collaboration works best
- Choosing the 'team' - aligning around the why and the pragmatic jobs to be done
- Discussing team dynamics - Storming / forming / norming / performing and how it impacts collaboration
- The basis of win-win collaboration – shared agreements, the use of the 'third alternative', understanding others first, then sharing your understanding of them and the challenge/opportunity

Creating movement - communicating how are decisions going to be made, what is important (the challenge/opportunity), the benefit of everyone and what their role is (to move through team dynamics phases more effectively / faster)

## Delivery:

We can deliver this course either on a 1:1 or Group basis with a choice of virtual or face to face delivery (we can even tailor the content to suit your culture, values, branding etc)